



Your Home, Your Community, Your Dream.

# 2010 CANDIDATE GUIDE



**2010 PRESIDENT (ELECTED TO OFFICE 2008)**



**DENNIS BROWN, ABR, CRS, ePro**  
Windermere Real Estate-Fauntleroy

**Years in Business:** 19

**Leadership/Volunteer Experience/Awards:** SKCAR: Director 2004-09, Chair- Seattle First Citizen Scholarship Foundation, Member & Community Relations, Planning, Gov't Affairs, Diversity, Candidate Interviewing, Committees: Centennial Steering, Branding Sub-Committee; Habitat For Humanity; TREC- Hylebos Project; WR: 2001-09 Director, Operations, Diversity, New Director Orientation Sub-Committee, Rookie REALTOR® Sub-Committee, Key Contact for Sen. Joe McDermott, Rep. Dave Upthegrove, & Rep. Eileen Cody; 2003-2008 RPAC Major Donor-Sterling "R"

**Candidate Statement:** These are very trying times for REALTORS®. There are dynamic changes happening in our profession, and we must be prepared to meet these challenges so our members not only survive, but thrive! Trying times call for insightful and qualified leadership. We must do everything in our power to remain the First Point of Contact and to become the true Voice Of Real Estate. We have made great strides in these directions, but we have a long way to go. I heartily believe in "Servant Leadership", and if elected, I pledge to serve the Members of SKCAR with all of the resources at hand, as we begin our Second Century of Service to the people of Seattle and King County. I welcome and encourage your individual participation in your association. I sincerely value your personal support. Please feel free to contact me directly with any specific questions or concerns. This is your association and I am honored to be a part of your leadership team.

**2010 PRESIDENT-ELECT**



**KRISTEN GREENLAW , ABR, ALHS, GRI**  
Windermere Real Estate Northeast, Inc.

**Years in Business:** 5

**Leadership/Volunteer Experience/Awards:** Member of 2010 NAR Leadership Academy Class; 2009 Carnation Chamber of Commerce, President; SEATTLE KingCounty REALTORS - Vice President of Governmental Affairs (2009), REALTOR PAC Local Chair (2008), First Citizen Scholarship Recipient (2009); 2009 Washington REALTORS, REALTOR PAC Trustee – Seattle King County; 2009 NAR REALTOR PAC Major Investor/President's Circle Liaison for Washington State; 2009 NAR Housing Opportunity Committee, Member; 2006 – Currently Washington REALTORS State Director; 2006 – Currently Snoqualmie Valley Senior Center

Board of Directors; 2006 Frank Nardo Graduate REALTOR Institute Scholarship Recipient; REALTOR PAC Sterling "R" and President's Circle Member.

**Candidate Statement:** I'm proud to be a REALTOR®, and serve our Association. Our members are amazingly talented, and highly skilled. They're a real asset for our growth as an association. We need to recruit new participants with fresh ideas and new directions, while remembering our experienced volunteers help us maintain a historical perspective that helps provide consistency & stability. As President, I'll ask for your ideas and work to cultivate them for the benefit of our members. Leadership requires motivating people towards a common goal. It starts with listening. I will. I'd appreciate your support. Thank you, Kristen.

# SEATTLE *KingCounty* REALTORS® OFFICER CANDIDATES

## 2010 VP BUSINESS PRACTICES



### WOLF PULS

Associate Broker, Windermere East- Yarrow Bay

**Years in Business:** 25

**Leadership/Volunteer Experience/Awards:** 2009 VP of Business Practices SKCAR; 2007-2008 Eastside Director SKCAR; 2009 Chairman of SKCAR Business Practices Committee; Member of 2008 Centennial Committee

**Candidate Statement:** Real Estate is evolving at breakneck speed. Social networking, information analysis and changes to old business models require an open mind and sound decisions. As this year's VP, our focus was education, education and education. I ask for your vote to move forward and make SKCR education relevant and profitable for you in 2010.

## 2010 VP GOVERNMENTAL & PUBLIC AFFAIRS



### SHERI GOLDMAN, CRS, CRB, GRI

Designated Broker/Owner, RE/Max Performance Plus

**Years in Business:** 19

**Leadership/Volunteer Experience/Awards:** Designated Broker & Owner of RE/MAX Performance Plus; SEATTLE KingCounty REALTORS® - Director: 2007, 2008, 2009, VP-Elect 2009, Local RPAC Chair; Washington REALTORS® - Director: 2008, 2009, appointed to Legal Affairs Committee 2009-2011; NAR: 2009 Land Use and Property Rights Committee

**Candidate Statement:** Now, more than ever, is the time to focus on serving the best interests of our membership. Governmental policies and regulations affect how we conduct our business, serve our clients, and ultimately our bottom line. Participating in the governmental affairs arena provides opportunities to make a difference for all REALTORS®. It is my honor to serve you and our Association on NAR's Land Use and Property Rights Committee, WR's Legal Affairs Committee, and SKCR's Governmental & Public Affairs Committee. I am committed to keep government from unnecessarily interfering with your transactions and infringing with private property rights. With your vote, I will continue to work to advance the best interests of our membership.

## 2010 VP-ELECT GOVERNMENTAL & PUBLIC AFFAIRS



### EVANGELINE "VAN" ANDERSON, SRES

Windermere, Mercer Island

**Years in Business:** 46

**Leadership/Volunteer Experience/Awards:** SEATTLE KingCounty REALTORS® - President, Chaired Local & State Committees, Chaired First Citizen Committee (46 yrs); American Cancer Drive, Democratic Party, Windermere Foundation, Mercer Island Walk For Life; SKCR and WR "REALTOR® of the Year", Life Time Membership Award, Cultural Diversity Award, Candidate Distinguished Service Award from NAR; Washington State Real Estate Commission (6 yrs), WA/King County Boundary Review Board (7 yrs)

**Candidate Statement:** I am asking for your vote and your support of my candidacy for V.P. of Political Affairs because at no time in our industries history has politician's involvement been so vitally important. In order to right the ship of banking and mortgage practices both sides of the aisles must be involved. The REALTOR Party concept must be adhered to and issues orientation must be the focus. My extensive background as a key contact on both the state and national level will serve us well in this endeavor. You have my pledge of hard work, fairness and integrity. Please honor me with your vote!

## DIRECTOR CANDIDATES (7 POSITIONS AVAILABLE)

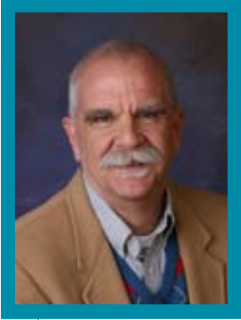


### RHONA "TRICIA" ACKERMAN, GRI Prudential Northwest Realty

**Years in Business:** 20

**Leadership/Volunteer Experience/Awards:** Aids of Nevada, Ronald McDonald House, St. Francis Hospital, Habitat for Humanity, Prudential Cares Food Drive, Commissioner - City of Federal Way, Nominated for the Jefferson Award by United Way

**Candidate Statement:** I have been licensed since 1989. I have been privileged to have been licensed in Canada and 3 States. I have always had an interest in business and particularly in Real Estate. I feel the connection I have had in the past 20 years, have served me well as far as my personal experience and with REALTORS® in general. My energy, enthusiasm, and positive attitude has served me well as not only a Mother, Grand-mother, business woman and friend, but also in the world in general. I am hoping that I can make a difference with some valuable ideas, and personal skills that I have received over the years, to be able to serve the community positively.



### TOM BERG, CNE Windermere-SBA, Inc.

**Years in Business:** 2

**Leadership/Volunteer Experience/Awards:** Seattle Executive Association - Board of directors, Current; Woodinville Chamber of Commerce: Board of Directors, Past; Washington Association of Landscape Professionals, Past President, Small business owner

**Candidate Statement:** I feel that the key to my success is participation and representation and this position will provide me that opportunity. Organizations constantly need new leadership to remain vibrant and successful and I offer a broad background with a fresh outlook to SEATTLE *KingCounty* REALTORS®.



### CHARLES CHAPLIN Associate Broker, Better Homes & Gardens Real Estate, Executive

**Years in Business:** 12

**Leadership/Volunteer Experience/Awards:** I have volunteered with the Washington State Housing Finance Commission since 2003 and actively teach their state bond classes. I also volunteer with animal rescue and conservancy programs. Prior to real estate, I ran a successful marketing and development consulting company with a national clientele. My BA is in Economics and Communications.

**Candidate Statement:** I would like the opportunity to help raise the standards in our industry and create a working environment where REALTORS® have the necessary knowledge, skills, and background to most effectively represent their clients. I believe this can be partially accomplished through more "real world" based educational offerings for SKCAR members.

## DIRECTOR CANDIDATES (7 POSITIONS AVAILABLE)



### BRENDA ELIZABETH COURTADE, ABR, GRI Prudential Northwest Realty

**Years in Business:** 19

**Leadership/Volunteer Experience/Awards:** President (2007-2008) of National Association of Hispanic Real Estate Professionals (NAHREP - Seattle Chapter), NAHREP-WA Chapter Board Member (current), President of International Women's Group- started this organization over 5 years ago; Member of AREAA; SEATTLE *KingCounty* REALTOR®-Director (2 years); Leading Edge Award recipient for 6 years; Outstanding Performance Award 2005, 2007; Most Inspirational Award 2006, Multi-Million Dollar Producer for 15 years; Top Producer Award 2005-2008

**Candidate Statement:** I would like to have the opportunity to serve a third year on the Board of Directors for SKCR. I have a strong background in Real Estate, a Master's in Organizational Management, Past-President of NAHREP (National Association of Hispanic Real Estate Professionals) but most importantly I have a passion for what I do. I feel that with my 19 year of experience in Real Estate I can contribute, represent, and speak on behalf of all the real estate professionals that serve as members of this valuable and outstanding organization.



### ELIZABETH DAVIDSON, CIPS, CRS, ePro, GRI, FIABC, TRC Brazen Sotheby's International Realty

**Years in Business:** 9

**Leadership/Volunteer Experience/Awards:** Director-APICIA Portland, OR, 2003-2005; Director - The Greater Seattle Chinese Chamber of Commerce; Member - Washington State REALTORS®; SEATTLE *KingCounty* REALTORS® - International Real Estate Committee; Member - China Council Portland, OR, 2001-2005

**Candidate Statement:** I have a keen insight on Asian investors and through my training for international real estate business. I am also an advocate for other real estate professionals to acquire or be involved in international real estate - the world is getting smaller, we have to look outward to grow our business and serve our local clients effectively.



### PETER FREET Associate Broker, Coldwell Banker Bain

**Years in Business:** 21

**Leadership/Volunteer Experience/Awards:** 2009 SEATTLE *KingCounty* REALTORS® - Director, Professionals Standards Committee & First Citizen Committee.

**Candidate Statement:** I have a passion for the real estate industry, a responsibility to represent my fellow REALTORS®, a firm commitment to our clients and customers and a dedication to the betterment of our profession.

## REALTOR®-DIRECTOR CANDIDATES (7 POSITIONS AVAILABLE)



### RAYMOND HILL Windermere Real Estate-Fauntleroy

**Years in Business:** 5

**Leadership/Volunteer Experience/Awards:** SEATTLE *KingCounty* REALTORS® - Grievance Committee, Governmental & Public Affairs Committee, Committee for Business & Consumer Affairs; WR Board of Directors - Alternate Director, Land Use Committee; Seattle Chamber of Commerce

**Candidate Statement:** I believe it is important for us to not only play the role of agent, but to take advantage of the opportunity we have as REALTORS to become pillars of our community. We play such a vital role in each family's life that we help find a home, each community we volunteer our time for, and for the economic success of our state at large. I believe my role in the community can be one of a voice for fellow REALTORS and that is why I seek to represent us as a member of the SKCAR Board of Directors.



### JJ JOHNSTON, CSP RE/MAX Northwest

**Years in Business:** 24

**Leadership/Volunteer Experience/Awards:** Chairman of Children's Playhouse event, 4 years, for Master Builder's Association of King & Snohomish Counties (MBA); Board of Directors (2 years) & Secretary of MBA; Volunteer Chair of Sales & Marketing Council, M.A.M.E. Awards and Parade of Homes for the MBA. Received a M.A.M.E. award for SKCAR advertising program; selected as a SKCAR REALTOR of the Month (4/94); North America Visionary Award for Creative Advertising of real estate professionals (1 of 62 ); Special Achievement

Award, Windermere Builder Services (1991); Associate Member of the Year, Master Builder's Association (1999). Currently a State licensed real estate instructor teaching a new construction sales & marketing class and "The World's Greatest Sales Techniques" both for the Washington REALTORS and available for continuing education in seminar format and in an audio version available through the State association.

**Candidate Statement:** The decision to offer my first candidacy for a leadership position in our local Association after so many years in the business, is exciting and comes at a time in my career when I feel my involvement and the time required to serve is a commitment I can now make. While I have actively served my profession for years by my volunteerism in the Master Builders Association because of my niche market in new home construction which is still an integral part of my overall residential business, I would like now to become more actively engaged in serving my fellow REALTORS, many of whom I have had the pleasure to meet over the years through my instructing, events and the over 20 years of my business.



### DEBBIE JUNGQUIST, CRS, ASP RE/MAX Northwest

**Years in Business:** 7

**Leadership/Volunteer Experience/Awards:** Children's Miracle Network, Habitat for Humanity, American Heart Association, UPC Deacon; RE/MAX 100% Club (2002-2008)

**Candidate Statement:** Hello, my name is Debbie Jungquist. I am a passionate real estate professional with the desire to serve my clients and my local community with all that I have. I am committed to connecting people with solutions, and to thinking outside the box in challenging situations. I would be honored to serve on the SEATTLE

*KingCounty* REALTORS®-BOD. Thank you for your vote!

## REALTOR®-DIRECTOR CANDIDATES (7 POSITIONS AVAILABLE)



### JERRY MARTIN, ABR, CDPE, CRB, CRS, GRI RE/MAX Northwest

**Years in Business:** 14

**Leadership/Volunteer Experience/Awards:** Former bank president at Los Angeles Bancorp; former Broker/Owner and President of RE/MAX Northwest REALTORS®; volunteer and contributor for Children's Miracle Network; member of the RE/MAX Hall of Fame; former Director for both King and Snohomish County Board(s) of REALTORS®, serving on a number of committees and in other capacities.

**Candidate Statement:** Our industry is continually changing, and during these next few years, the quality of the leadership within SKCAR will be ever more crucial as we strive to navigate through our current market trends. With more than 30 years of business related experience, I believe that I have certain skills and knowledge that I can contribute to ensure that our Association remains vibrant and committed towards effectively serving its' membership and our communities.



### TYLER MCKENZIE, ABR, ASP, QSC Associate Broker, Windermere Real Estate/Wall St., Inc.

**Years in Business:** 8

**Leadership/Volunteer Experience/Awards:** Member-Commercial Brokers Association; Present - Board of Directors, Delridge Neighborhoods Development Association and DNDA Strategic Planning committee member; Windermere Instructor teaching NAR's Code of Ethics quadrennial course requirement; SKCR - Professional Standards Committee; 2006-2008 Board Member and Social Chair, British American Business Council; 2008 – Member SKCR Grievance Committee; 2007 Writer/Blogger on real estate matters for the nation's leading small business website, Dunn and Bradstreet-owned Allbusiness.com.

**Candidate Statement:** This is an exciting time to be in our industry. With historic economic turmoil and general public confusion about the Northwest's real estate market, SEATTLE *KingCounty* REALTORS® requires strong, experienced leadership. I am an instructor teaching the National Association of REALTORS® Code of Ethics, nationally published author of articles concerning real estate matters, and sitting Board member on the Delridge Neighborhoods Development Association. I will utilize my knowledge and skills and, in collaboration with my fellow Board members, strive to protect the interests of the public and industry professionals alike, while maintaining the highest standards of business practice.



### JASON MOORE Designated Broker/Owner, Windermere Real Estate/ Renton, Inc.

**Years in Business:** 13

**Leadership/Volunteer Experience/Awards:** Owner/Designated Broker, Windermere Real Estate/Renton, Inc.; Windermere Foundation Representative; Renton Rotary; UW Alumni Association; US Coast Guard Auxiliary; Vision Link, High Valley Home Owners Association

**Candidate Statement:** Having worked full time as a REALTOR® for the past 13 years and being the sole provider of our family of five, I am passionate about protecting the interest of our industry. In the name of "consumer protection" the business of being a REALTOR® and the value that we bring to the consumer, is often overlooked. With all the changes and new regulations set forth by the current administration, it is imperative that our voice be heard. Through SKCAR's involvement in Government Affairs, my goal is to protect and better communicate to the agent population.

## REALTOR®-DIRECTOR CANDIDATES (7 POSITIONS AVAILABLE)



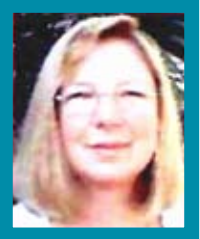
**CHRIS NYE**  
Broker, MLS4owners.com

**Years in Business:** 17

**Leadership/Volunteer Experience/Awards:** SEATTLE KingCounty REALTORS® Director: 2009 - present; Washington REALTORS® Director: 2009 - present; Member of Consumer and Business Affairs Committee 2007-08. Washington Department of Licensing Task Force 18.85 Member: 2005-06; US Congressman Adam Smith's Technology Advisory Council 2003 - present; Northwest Multiple Listing Service By-Laws Committee 2004 - present; trained NWMLS Arbitration Panelist 2008; American Real Estate Broker Alliance (founding member). Broker/

Member of multiple listing services in Spokane, Yakima, Tri Cities, North Central Washington and RMLS, in addition to NWMLS and Commercial Brokers Association; MLS4owners.com founder, AREBA founding member; RE/MAX 100% Club (1995/1996), Pierce County Realty Rookie of the Year (1993).

**Candidate Statement:** Having served on the SKCAR Board this year as presidential appointment, I am honored that other Board members have asked me to run in this election. By continuing to focus on improving SKCAR's value proposition to its members, we can keep our Association strong and competitive. With my experience as a market leader in alternative business models, I can benefit the Association by helping to educate members on the concepts, procedures, practices and pitfalls of the marketplace. I will continue to work with the SKCAR leadership to ensure that the organization stays clear of the anti-trust and other federal violations that have attracted the attention of the DOJ and FTC to other associations. Agents from more than 500 Washington brokerages have earned commissions on over \$700 million of our customers' sales, and I look forward to the renewed health of our industry in the years to come.



**DR. "MIC" O'BRIEN-PALMER**  
Coldwell Banker Bain

**Years in Business:** 2

**Leadership/Volunteer Experience/Awards:** BUILD-ON; Lake WA School District; Northshore School District, Seattle School District; Giving Chicks; Children's Hospital; Hospice of Snohomish County; Group Health Cooperative; Overlake Hospital; Author of 20 books; Many related awards.

**Candidate Statement:** During my two year tenure in real estate, I have had the opportunity to work with incredibly gifted, talented, and caring REALTORS® from multiple offices. I've never met more dedicated and hardworking professionals. Fellow REALTORS® have unselfishly helped me through every step of my development in real estate. I appreciate my colleagues' assistance and I appreciate the training, development, and REALTORS® support provided by SKCR. I would like to give back, as a contributing member, to my Real Estate community. If elected, I will do my best to represent the perspectives of new and seasoned REALTORS® in our community.

## REALTOR®-DIRECTOR CANDIDATES (7 POSITIONS AVAILABLE)



### IRENE POTTER, ABR Ziprealty.com

**Years in Business:** 6

**Leadership/Volunteer Experience/Awards:** I currently serve on the Zip Agent Council as the Seattle Representative. (The Zip Agent Council is nationwide, serving 39 distinct regional offices and sets the tone for future policy within Zip on standards and practices). Zip “Rookie of the Quarter Award” for best new agent production in 2008. I have previously served on the Member and Community Relations Committee with SKCAR and am a past winner of the SKCAR Award for Community Service in 2004. While at Coldwell Banker Bain, I was the office go to person for info on our Community Giving program. Some past leadership and volunteer positions included being head of the live auction floor crew for the Seattle King County Humane Society for 3 years and also past President of my community homeowners association.

**Candidate Statement:** As a member of the real estate community with previous experience with SKCAR and leadership skills, I would welcome the challenge to continue to improve our standing in the community and shape the future of our trade Association. It is important to have a variety of voices and experiences interacting for the overall benefit of our community. I enjoy giving back to the community and believe my input would be valuable to SKCAR.



### RONI STRUPAT Associate Broker, RE/MAX Performance Plus

**Years in Business:** 19

**Leadership/Volunteer Experience/Awards:** SEATTLE *KingCounty* REALTORS® - President (1997), VP Gov and Public Affairs (3 terms), Governmental Affairs- Volunteer of the Year, 16 years BOD experience, 19 years on the First Citizen Committee (12 yrs as chair); LDC to Jennifer Dunn (12 years); Key contact to Senator Johnson (3 terms); CCPOA President, Folsom Prison; Legislative Chair Back Country Horsemen; Prize Ride Chair BCH; Auburn Angels; REALTOR® Of The Year (1997), CCPOA Corrections Officer of the Year 1989; Western States Female Master Class Shooter; WSAE Volunteer Service Award

**Candidate Statement:** Thank you for considering me as a candidate for Director. I've been involved with our Association at the Board level for many years. In the past, I've worked hard to minimize the impact on home ownership and our profession of many potentially damaging issues, including the Critical Areas Ordinance (CAO), city Sign Ordinances, and attempts by the Legislature to increase Excise Tax and B&O Tax. I've also worked to insure that our Association's resources were wisely utilized. If you'll honor me with your vote, I'll pledge to continue to represent your interests to the best of my abilities. Thank you.

## REALTOR®-DIRECTOR CANDIDATES (7 POSITIONS AVAILABLE)



### KATHI SWARTHOUT

Better Homes & Gardens Real Estate, Executive

**Years in Business:** 19

**Leadership/Volunteer Experience/Awards:** I have been an active member of govt. affairs for over 10 years, and attend Hill Day each year where I have two key contacts that I meet with several times each year. Currently I serve on the grievance committee, and am an enthusiastic supporter of The REALTOR® Environmental Council (TREC), where we have planted hundreds of trees in area parks. Besides being a big supporter of RPAC, I have been a Sterling R Donor, and I plan to continue to support RPAC in the future. For many years I have been on numerous interview panels, where many hours and sometimes full days are required to help select who is

the best candidate running for office for our industry. I was honored with the Govt. Affairs Volunteer of the year award in 2005, and currently hold the position of SKCAR Director at WR. I serve on the BOD for Merciful Love Connection, in Santiago Chile, and I am a volunteer for St. Vincent DePaul, serving the Bothell/Woodinville area.

**Candidate Statement:** We have many challenges ahead in our industry, and having been an active member in SKCAR for so many years, I think I have the experience to represent your interests well in the Board room. You need someone who will look out for your “bottom line” with your dues dollars, making careful decisions on what will affect us for years to come. With over 20 years experience, I can bring knowledge, energy and new ideas that I hope will help us all be successful in our business and help set policy for future years that will be beneficial to us and those we serve, our clients. I am optimistic about our future and would be honored to serve you.



### JANE TOBIN, CRS, GRI, ePro, SRES Coldwell Banker Danforth & Associates, Inc.

**Years in Business:** 20

**Leadership/Volunteer Experience/Awards:** WA State Chapter of Certified Residential Specialists (CRS-WA) - 2005 & 2006 Director of Education, 2006 CRS of the Year, 2007 First Vice President for Chapter, 2008 President Elect, 2009 President WA State Chapter; WA Director representing CRS 2008 and 2009, WR GRI Governor 2008 and 2009, WR Education Core Committee 2009, WR Communication Task Force 2009

**Candidate Statement:** I'm passionate about Real Estate and enjoy giving back to the profession that has given me so much. I've enjoyed being a WR Director in 2008 and 2009. I would like to bring my experience to the SKCAR Board of Directors. I am interested in helping increase awareness of the value of being a REALTOR® to the public, industry and its members. I look forward to being part of an organization with the goals and desires to make King County the best place to live.